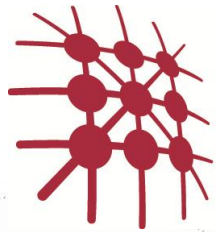


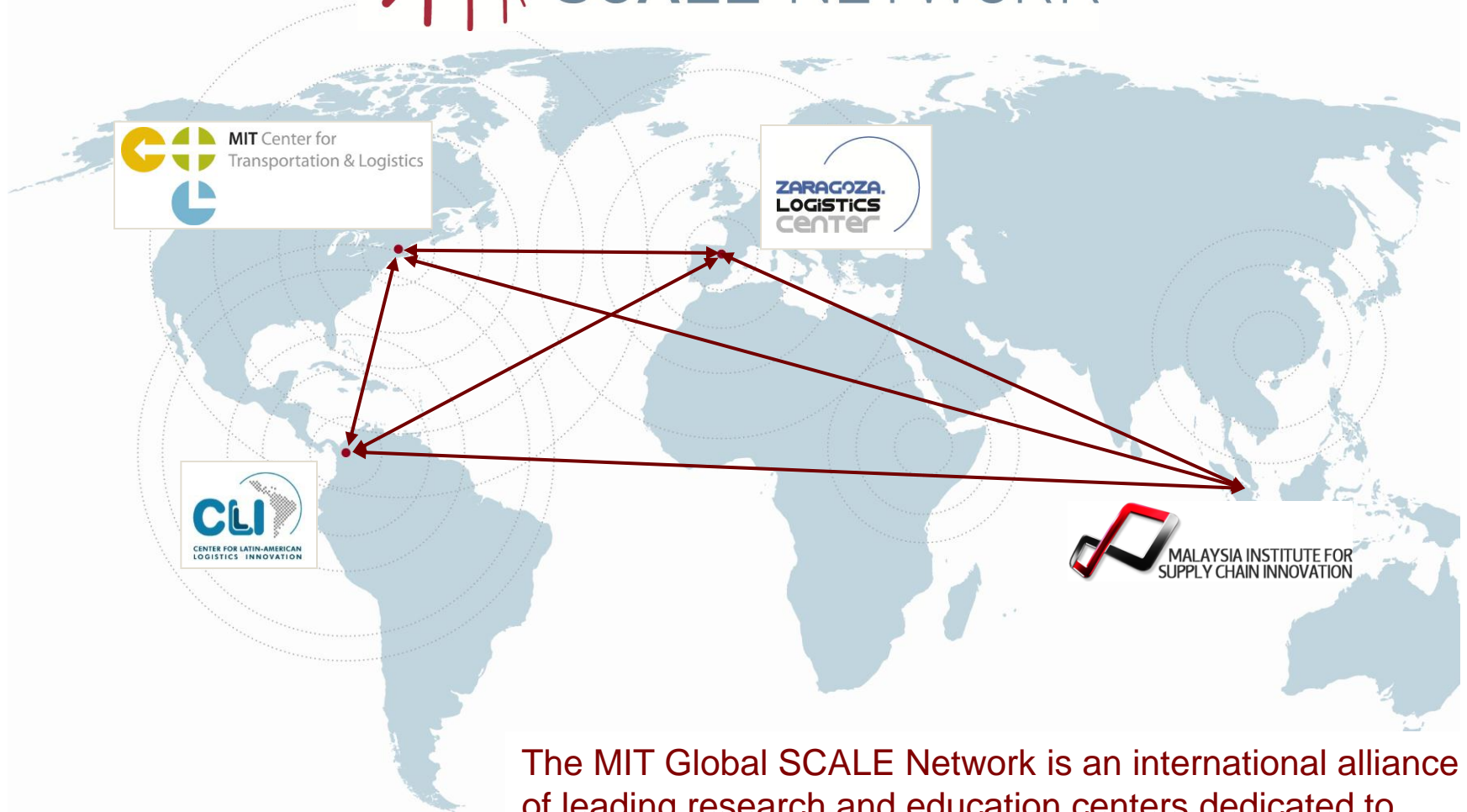


Why the MIT Global SCALE Network for Talent? : The Hiring Company Perspective

14 March 2012
Webinar



MIT GLOBAL SCALE NETWORK



The MIT Global SCALE Network is an international alliance of leading research and education centers dedicated to supply chain and logistics excellence through innovation.

MIT Global SCALE Network – Grad Programs

- The Supply Chain Master's Degrees at MIT's SCALE Centers combine the best of MBA-type courses and SC Engineering-type courses

MBA-type courses

- Finance (adapted for SC's)
- Leadership
- Economic Analysis
- Case Analysis (adapted for SC's)
- Professional Communications
- Systems Dynamics

+

Numerous MBA electives

SC Engineering-type Courses

- Analytical Methods for SCM
- Logistics Systems
- Databases, Systems, & Technology
- Freight Transportation Systems
- Global Supply Chain Management
- Engineering Systems Analysis
- Supply Chain Planning

+

Numerous SC electives

Plus a Hands-On Thesis Project sponsored by one of our Industry Partners

The curriculum is purposely designed to be “Just what industry is looking for!”

and for the professional who says: “I don't have time for an MBA. I just want to learn the stuff I need to run a supply chain.”

Post Graduate Statistics

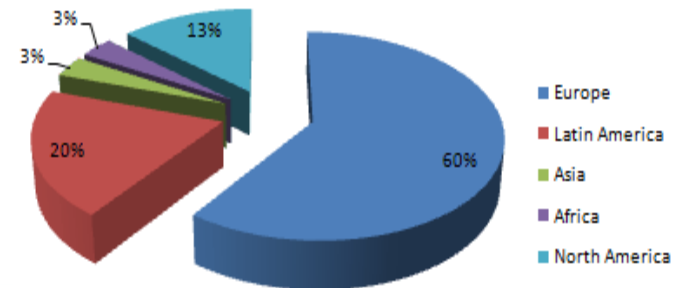
SCM Class of 2011

- 96% of students had one or more job offers by graduation
- 100% of students had one or more job offer 3 months after graduation
- 93% Accepted offers at graduation
- 100% Accepted offers 3 months after graduation
- Average median salary: \$111,000(without bonus)
- That' s a 75% increase over the median incoming salary for this class!

ZLOG Class of 2011

- 80% of students had one or more job offers by graduation
- 100% of students had one or more job offers 3 months after graduation
- Average compensation package: €69.000 (\$99,000)
- That' s a 72% increase over the average incoming salary for this class!
- 50% changed country of residence from before the program

Offer Distribution - Class of 2011



Companies that consistently recruit from the SCM Program

AB InBev
Accenture
Adidas-Group
Akamai
Amazon
Apple Inc.
AT Kearney
Baker Hughes
BASF
BCG
Beiersdorf
Bestbuy
Bp
Bristol Myers Squibb
Capgemini
Cat Logistics
Chick-Fil-a

Chiquita
Coyote Logistics
Cummins
Dell
Deloitte
Delta Airlines
Deutsche Bahn
DHL
Dupont
ExxonMobil
FedEx
Foxconn
GE
General Mills
Genzyme
GlaxoSmithKline
Google
HP
Intel
Kiva Systems

LexMark
Limited Brands, Inc.
Lockheed Martin
Manhattan Associates
Mars & Co
McKinsey
Niagara Bottling Co
Nike
Nokia
NYC - OEM
Oracle
P & G
PA Consulting
PepsiCo
Public Health Solutions
PWC / PRTM
Ralph Lauren

Ryder
Schlumberger
Shell
Shire HGT
Solutia
Staples
Starbucks
Tesla Motors
The Clinton Foundation
The Home Depot
The Li & Fung Group
Toolsgroup
Tyco Electronics
Verizon Wireless
Unilever
Walmart.com
XL Hybrids

Companies that consistently recruit from the ZLOG Program

AB InBev	Cummins	KLA Tencor	SAP
Accenture	Deloitte	McKinsey	Schlumberger
Adidas-Group	DHL	MSF	Shell
ALG	Dupont	Niagara Bottling Co	Siemens
Amazon	ExxonMobil	Nike	Solutia
AT Kearney	General Mills	Novartis	The Clinton Foundation
Axia Value Chain	Heineken	Novo Nordisk	The Home Depot
BASF	Hewlett Packard	P & G	The Li & Fung Group
BCG	IBM	Pepsi Bottling Group	Toolsgroup
Beiersdorf	ICTS Newfield Global	Pfizer	TE Connectivity
Bristol Myers Squibb	IDOM	Philips	UNHCR
Cat Logistics	Intel	PWC / PRTM	USAID
Chiquita	JDA Software	Ralph Lauren	Vestas
Clariant	Johnson & Johnson	Retail Solutions	
Coty	Jonova	Roche	
Coyote Logistics	Kiva Systems	Samsung	

Today's Panel



Daniel Stanton
Supply Chain Professional
Development Manager
Caterpillar Logistics, Inc.



Norbert Nusterer
Vice President
New and ReCon Parts
Cummins



Ryan Quinlan
Sr. Operations Manager
Amazon

Of Interest

To view our previous webinar from January 18, 2012:

http://scm.mit.edu/events/mit_scale_graduate_programs_webinar_series_current_students_perspective

To view our previous webinar from February 22, 2012:

http://scm.mit.edu/events/mit_scale_graduate_programs_webinar_series_where_do_we_go_here_alumni_perspective

Questions?

For more information, please visit our websites:

SCM

<http://scm.mit.edu>

Master of Engineering in Logistics
MIT Supply Chain Management Program
Massachusetts Institute of Technology - Cambridge, Mass., USA

ZLOG

<http://scm.zlc.edu.es>

Master of Engineering in Logistics & Supply Chain Management
MIT-Zaragoza Program / Zaragoza Logistics Center - Zaragoza, Spain

GCLOG

<http://scm.mit.edu>

Graduate Certificate in Supply Chain and Logistics
Center for Latin American Logistics Innovation – Bogota, Colombia

MSCM

<http://misi.edu.my>

Master of Science in Supply Chain
Malaysia Institute for Supply Chain Innovation – Kuala Lumpur, Malaysia